1. Send Global and India demand-supply gap data in excel format.

*India demand supply gap included in excel. However, Global demand supply gap is not included in scope*.

1. India demand –supply – include forecast period capacity, import export.

*India demand supply with forecast period capacity included in excel. Import export data forecast cannot be done.*

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| Parameters | FY2017 | FY2019 | FY2021 | FY2025 | FY2030 | FY2035 | FY2040 |
| Production | 3.6 | 4.4 | 5.1 | 5.7 | 6.0 | 6.3 | 6.5 |
| Import | 0.7 | 0.9 | 1.1 | - | - | - | - |
| Export | 1.2 | 1.7 | 2.0 | - | - | - | - |
| Demand | 3.0 | 3.6 | 4.2 | 6.0 | 9.6 | 14.8 | 21.4 |
| Surplus/Gap | - | - | - | -0.3 | -3.6 | -8.5 | -14.9 |
| Existing Capacity | 4.5 | 5.0 | 6.3 | 7.0 | 7.0 | 7.0 | 7.0 |

1. Send report data tables in Excel format.

*We have sent the Market Estimation Sheet (MES) for the Agrochemicals which includes all the table data included in the pdf version of the report.*

1. Competitive landscape – Please share contribution of Companies like Bayer, BASF, Rallis, Meghmani, Dhanuka

*The companies mentioned does not comes under top 5 suppliers of agrochemicals in the Indian market. Therefore, their contribution has not been included.*

*Given the range of contribution to sales of the agrochemicals in India stated below-*

|  |  |
| --- | --- |
| *BASF* | *3.6%-4.0%* |
| *Bayer* | *3.7 %-3.9%* |
| *Rallis* | *3.4%-3.6%* |
| *Meghmani* | *2.1%-2.3%* |
| *Dhanuka* | *1.1%-1.4%* |

1. Competitive landscape – mention capacity and operating rate

*The capacities have been mentioned in the pdf version of the report in the company profile chapter.*

1. Huge price difference is observed for raw material prices.
2. Please mention type of price for Formulation and Active ingredient/Raw material – Ex warehouse, FOB, Net realized, MRP, GST%, transportation?
3. For additional capacity suggested (total 20000KTA) – Please include additional comments to justify.

*As per our conversation, the additional suggested capacity has been based on a few guesstimates and assumptions mentioned in the excel.*

1. Prices of below molecule are missing.

* 2, 4-D 58 EC (Amine Salt)- Included in the excel sheet
* Copper Oxychloride- Formulation price included in the excel sheet.

|  |  |  |
| --- | --- | --- |
| Products | Formulation Price | Active Ingredient price |
| Buprofezine | 400 | 25 |
| Dimethoate | 520 | 22 |
| Quaizalofopehtyl | 1400 | 53 |
| Propaquizafop | 1670 | 172 |
| 2, 4-D 34.2 EC (Ester Salt) | 405 | 134 |
| Glufonisate Ammonium | 600 | 99 |
| Piroxofop | 2771 | 372 |